



The Cloud Factory EMEA Ltd is hiring a **Junior Cloud Solutions Specialist!**

The Cloud Factory EMEA Ltd. founded in 2015 is singularly focused on Microsoft Cloud technologies and is a Microsoft Partner. It provides advisory, consulting, implementation and managed support of Microsoft Cloud products, including Azure, Microsoft 365 and other Cloud security products.

The Cloud Factory is a Microsoft Cloud Solution Provider (CSP) tier-1 direct partner

Situated at - 1, The Factory Building, Vivéa Business Park, Moka, Mauritius

Duties are as follows:

Customer Engagement & Lead Generation

Perform lead generation activities, including cold calling, email campaigns and following up on potential opportunities.

Guide customers through The Cloud Factory's products, answering questions and explaining features in an approachable manner.

Deliver product presentations and demonstrations to prospects

Develop relationship with existing customers

Sales Support & Operations

Prepare proposals, quotations, and documentation to support sales processes.

Input and update customer and sales data in the company CRM system, Zoho CRM.

Interact with suppliers to place and manage orders.

Assist in addressing post-sales inquiries to ensure customer satisfaction.

Collaboration & Learning

Collaborate with The Cloud Factory team to support marketing campaigns and sales initiatives.

We are currently looking for degree holders in Marketing Management, Management, Management (Minor: Entrepreneurship), BSc (Hons) Management (Minor: Business Informatics), BSc (Hons) International Business Management

Duration: Full time

Experience: None

Remuneration: Remunerated

Working Days/ Time: Monday to Friday- 8:30 to 5pm

Send your CV on: devya@tcf.cloud

By: 20 Dec 2024

Learn more on our company: <https://www.tcf.cloud/>