

Vacancies at IndianOil (Mauritius) Ltd.

Assistant Manager (Marketing)

Job Profile:

- Marketing of Petroleum products and lubricants
- Focussing on receipt of enquiries, quoting, follow up with agents/ traders situated both locally and globally to get feedback for marine petroleum products
- Dealing and negotiating with customers/ agents/ traders
- Coordination between supply team / clients / local representatives for smooth operation
- Assisting in bidding process & contracts finalisation for aviation fuels.
- Note Sheets & Approvals from Management and generation of MIS of all forms related to assigned job
- Timely response to customers
- Exploring the new markets/customers and credit worthiness of the customers
- Meeting up with clients' and agents' representatives to promote business and opportunities
- Retail sales through select filling stations and undertaking promotion campaigns
- Any other Job assigned by Management

Requirements:

- Graduate in Engineering/MBA Degree from recognized University
- Should be less than 30 years of age (can be relaxed with relevant experience of one or more years)
- Customer centric attitude
- Excellent communication skills & negotiation skills
- Good working knowledge of MS Excel and other MS Office tools and data handling
- To possess a driving License and own a vehicle is desirable.
- Experience in dealing with petroleum products will be an added advantage.

Remuneration package will be commensurate with qualification and experience.

Deserving candidate has an excellent opportunity for career growth with the company.

Closing date - Thursday 18th of November 2024



Applicant should submit the 'Application Form' as per given format along with their recent photograph by COB on due date.

If desired, the candidate can attach his/ her resume/ CV/ Bio Data and a covering letter to further support his/her application.

Incomplete Application Forms are liable to be rejected.

Completed Application Form along with recent photograph should be sent by post to the following address or by mail to <u>vpmkt@ioml.mu</u> <u>psmd@ioml.mu</u>

Address for submission of Application Form:

Vice President (Marketing Operations) IndianOil (Mauritius) Ltd Mer Rouge, Port Louis. Tel: 5966 6666 / 217 2710 Fax: 2175500 www.ioml.mu

Website: www.ioml.mu/; Twitter: https://twitter.com/IndianoilL; Facebook: https://www.facebook.com/indianoilmu

About IOML

IndianOil (Mauritius) Ltd (IOML) is a fully owned subsidiary of Indian Oil Corporation Ltd (IOCL), a global Oil and Gas company with a turnover of USD 105 Billion and a global ranking of 94th among Fortune 500 companies.

IOML **ranked 10th in the listing of top 100 companies of Mauritius** in large business category, as per business magazine of La Sentinelle Magazine in year 2023. IOML was conferred with "Best Large Business Award 2022" of Mauritius, by Mauritius Business organised by IEG Global & World Banking Awards Group.

IOML was incorporated in Mauritius in 2001. Its business activities range within the sectors of aviation, bunkering, retail, lubricants and consumer.

IOML has, over the years, positioned itself as the leading Oil Company in Mauritius. Presently it is the market leader in Aviation Fuel industry and rapidly expanding the retail, consumer, bunkering, lubricant & petrochemical business.

IOML has been maintaining a history of innovation and state of the art developments in all its activities over the years and has also been ahead in CSR initiatives as a responsible corporate citizen of the country. The company operates a state of art Petroleum Storage Terminal at Mer Rouge, Port Louis, also having the administrative office.

To support the rapid growth strategy of the company, IOML is looking forward to recruit highly talented and motivated professionals with **engineering degree or MBA**.

IndianOil Mauritius		Applicati	Space for Photograph	
Position A	pplied For:			
Name (as i		: ssport):(Ple		
Email addr Date of Bir	ess: th:	ce)	-	
	ence No Qualification	on:	_ Vehicle No.:	
Da From	To	Schools/ Institutions Attended	Qualifications Obtained ('O'/'A' Levels, Diploma, Degree)	Subjects/Grades
	ate	Courses Attended		Awarding
From	Ouglifications / Awards Obtained		Institution	

te	Qualifications / Awards Obtained	Awarding	
То	Qualifications / Awards Obtained	Institution	
	-	— — — — Qualifications / Awards Obtained	

٦

Employment History (Starting with Current Employment): You may enclose additional pages describing key responsibilities etc. for each position.

Date		Firm/ Institution	Position	Key Respons-	Reason(s)
From	То	(in chronological order)	Held	ibilities	for Leaving

Signature: _____ Date: _____