



## CMA CGM (Mauritius) Ltd is hiring a Inside Sales Officer

CMA CGM (Mauritius) Ltd is a subsidiary of CMA CGM Group, a leading worldwide shipping and logistics company headquartered in France. CMA CGM Mauritius operates as a key player in the maritime industry, providing a wide range of shipping and logistics services in Mauritius and the surrounding regions. The company offers container shipping solutions, freight forwarding, and logistics services tailored to meet the diverse needs of its customers.

Situated at Zone 5, Block 3, MFD Building, Mer Rouge, Port Louis

Duties are as follows:

- Participate in establishing the Commercial actions plan
- Plan and conduct phone calls mostly & commercial visits as per agency sales' segmentation
- Promote CMA CGM Group Services and Non-Maritime products
- Identify the commercial market opportunities, develop market shares and/or improve outcomes according to commercial strategy
- Update commercial data and customer feedback in CRM (ex Opportunities, lead, contracts)
- Reach theirs targets in SVPV (Sales visits Phone Calls) and qualitative targets monitored in Analytics
- Relay pricing requests from customers to Sales Support

We are currently looking for degree holders in :

LM322 - BSc (Hons) Marketing Management

E340 - BSc (Hons) Production and Operations Management

Duration : Permanent Job

Experience : N/A – Having a knowledge of Logistics will be a plus

Remuneration : Remunerated

Working Days/ Time: From Monday to Friday- 8h00 to 17h00

Send your CV/ Motivation Letter on: [plu.mchanchu@cma-cgm.com](mailto:plu.mchanchu@cma-cgm.com) and [plu.eipsionthoo@cma-cgm.com](mailto:plu.eipsionthoo@cma-cgm.com)

By : 21<sup>st</sup> July 2024

Learn more on their company: <https://www.cma-cgm.com/local/mauritius>