



VACANCY

MEADERS FEEDS LTD

Post: Technical Sales Representative

Qualification and Experience:

- BSc/ Diploma in Agriculture
- Experience in relevant field will be a definite advantage.
- Holder of a Valid Driving License (Manual)

Main Duties:

- Follow up of a portfolio of customers as assigned by management.
- Ensuring debtors are in accordance to established payment terms.
- Making field visits to the farming community and provide technical support.
- Assisting the Sales Manager in building strategies to increase market share.
- To participate in implementation of strategies to increase market share.
- To follow up for orders and production and ensure that delivery is done in a timely manner.
- Finding new customers and creating a sales relationship with potential buyers
- Building relationships with clients and encouraging long-term buyers.
- Reporting on Sales activities and/ or other aspects as designated by Management.