# Role Profile: RPSS EU Spot Buyer

The Spot Buyer is responsible for strategic sourcing activities and implementation of strategy. The role also consists of negotiating price & conditions, drafting contracts for specific categories by ensuring benefits in price, conditions, service level, business standards are .The Spot Buyer executes day-to-day buying of strategic/ non-strategic items and ensures implementation/ adherence in the system to meet targets while ensuring that SLAs agreed targets.

### **Job Purpose**

The Spot Buyer delivers to Regional Procurement Shared Services:

- i. High quality Level of Client attendance
- ii. Prompt answer to purchase request/ queries
- iii. Alignment with end users
- iv. Implementation of strategy to drive automation

#### **Key Stakeholders**

- Category Managers, E-Sourcing Specialists
- •PO Management Team
- Country Procurement Managers

#### **Key Role and Responsibilities**

- The Spot Buyer is responsible for alignment between RPO and RPSS EU to ensure underlying price and conditions are available at all times
  to internal/ external stakeholders for smooth execution of orders
- The Spot Buyer clarify user requirements by:
  - Understanding the products specifications or services being requested
  - Analyzing the required quantity for current requisition versus minimum order quantity, lead time and depletion if the products will have partial deliveries
  - Obtaining insights from the customers' for further need related to the same products
  - Applying knowledge of customers' budget and historical purchase price
  - Understanding the current supplier base and preferred suppliers



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### **Key Role and Responsibilities**

- The Spot Buyer negotiate with suppliers and select the best option for categories not managed by Global and Regional Category teams and applies ABI approaches for sourcing activities: rapid and robust go-to-market (including RFx), supply award, contract development and PO terms and conditions, with appropriate level of governance throughout
- The Spot Buyer execute Spot Buys:
  - Identify suppliers for specific need
  - Conduct RFQ/ e-Auction
  - Analyze results, negotiate and select supplier
- The Spot Buyer ensures that the RPSS EU have contracts, pricelist and Short Form Agreement in place for items purchased on a regular basis.
- · General Activities:
  - Support analysis requests, supplier enablement and contract administration
  - Resolve helpdesk claims and issues
  - Support end user with assisted buying including educating the user on buying channels
  - Escalate issues to RPSS EU Categories Manager



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### **Profile**

### **Qualification & Experience**

- Undergraduate degree in procurement, supply chain, commercial or equivalent
- •2 5 years' general business experience preferably in supply chain, procurement or logistics
- Good performance track record

#### **Behavioral Competencies**

- Work in a quickly changing environment & establish collaborative working relationships
- •Communicate effectively by conveying information and ideas in a clear, meaningful, and timely manner
- •Basic global sourcing knowledge and high standard of understanding of sourcing processes across different categories
- •Basic knowledge of finance and accounting allowing the ability to run/read analysis of a supplier's P&L and balance sheet

### Reports

Direct (solid line): 0

**Dotted line:** 0

### **Additional Information**

- Based in Mauritius
- •Reporting to the RPSS EU Categories Manager