



Sable International vacancy: Study Abroad Adviser

Are you energetic, ambitious, and looking to develop your career? Our Sable Study Abroad department in Mauritius is looking to add a Study Abroad Adviser to their team. This department provides student placement services to universities in Australia, Canada, USA, UK, New Zealand, Netherlands, Ireland, Cyprus, Sweden, and Mauritius. We offer a dynamic and challenging environment where we achieve our business objectives and have fun doing it.

You're perfect for this position if you:

- Possess relevant industry experience
- Hold a diploma or degree, preferably in psychology or a related field
- Are fluent in both English and French, with strong spoken and written communication skills
- Can demonstrate exceptional interpersonal abilities, with a capacity to engage professionally with international clients and partners
- Possess strong negotiation skills, enabling effective engagement and fostering positive relationships to facilitate mutually beneficial agreements
- Exhibit key customer service and sales skills
- Are self-motivated, proactive and able to take initiative
- Are computer literate, proficient in typing and have experience using MS Excel, Word, and Outlook
- Have excellent reporting skills

Your role and responsibilities:

Among other tasks, your main responsibilities will include:

- Planning and forecasting effectively to achieve targets that drive growth
- Qualifying students academically and financially to ensure they meet the necessary criteria for study abroad programmes
- Generating leads for new student acquisition through proactive outreach and relationship building efforts
- Collaborating with the marketing team to develop and execute targeted marketing strategies that resonate with prospective students



- Providing comprehensive advising and consultation to learners and prospective students, supporting them throughout their entire study abroad journey
- Cultivating and maintaining strong relationships with university partners, schools, teachers, parents, partner agents, and students throughout the process
- Staying informed about product offerings to effectively market programmes and consult students and prospective learners
- Developing new channels for partner agents to expand reach and enhance recruitment efforts
- Capturing data accurately in the CRM system and perform related administration duties to ensure efficient operations
- Performing ad hoc sales-related tasks as needed to support team objectives

Would you like to apply?

Send us an [email](mailto:sajobs@sableinternational.com) to sajobs@sableinternational.com with your CV and one-page covering letter. Please note: If you haven't heard from us within two weeks, you may consider your application unsuccessful.

About Sable International

Sable International offers innovative professional services to international citizens. We create tailor-made solutions to meet the accounting, wealth, financial, currency and nationality needs of our clients. We pride ourselves on providing solutions that suit our clients' unique individual circumstances; our employees are key in achieving this goal.

The staff in our Abuja, Cape Town, Durban, Grand Baie, Harare, Johannesburg, Kampala, London, Lagos, Lusaka, Melbourne, and Monte Estoril offices are passionate about their areas of expertise and take pride in helping our clients achieve their goals. As a result, we have an energised and fun company culture, something that sets us apart from other professional services firms.