

Date: 28.01.2025

Job Description

Technical Sales Engineer

Responsibilities and duties

Technical Skills & Expertise

- To provide technical support to both indoor & Outdoor sales team
- To be update with latest manufacturer products and technologies and inform Our salespersons accordingly.
- Designing panel size using manufacturer's software and complying to consultant's and manufacturers requirements using Legrand XL-Pro software and any other software provided.
- Good knowledge of BS 7671 standards for power and control systems
- To assist in terms of installation works, programming of smart home automation systems, UPS, generator and other technical products - troubleshooting as and when required.
- To assist in electrical and lighting installation/uninstallation works in the Showroom and testing luminaires and faulty devices as needed

Workshop

- To work in collaboration with our electrical workshop and assist whenever required.
- To participate in workshop inventory, perform routine maintenance and calibration of workshop equipment
- To help workshop meet deadlines with respect to ongoing assemblies as and when required.

Sales Support

- To prepare Maintenance Agreement and to follow up with end client
- To promote sales of Domotic systems. Explain to clients/salespersons and further design the system and program to make it fully functional. Training shall be provided.
- To promote Maintenance Service by our Electrical Workshop team and lead the team whenever required

Team Management

- Hold regular action meeting with workshop/ Technical/ Sales.
- Conduct a performance appraisal exercise technical & workshop
- Submit a training and learning plan

Product Knowledge/ Market Knowledge

- Maintain technical & product knowledge/ New techniques
- Know your Market

Health & Safety & Maintenance

- To always maintain Health and Safety Legal Standards in the workshop and Showroom.
- To help in setting up Maintenance Plan for Happy House and assist whenever required.
- To always follow and maintain Health & Safety rules and regulations at Showroom and HH Workshop.